



### 2022 ANNUAL REPORT

## YUKON DELTA FISHERIES DEVELOPMENT ASSOCIATION



### **OUR MISSION**

To create a self-sustaining, independent fishing company which will create income and employment opportunities for Yukon Delta residents



REPRESENTING THE ALASKAN

COMMUNITIES OF:

ALAKANUK

KOTLIK



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# MESSAGE FROM YDFDA EXECUTIVE DIRECTOR RAGNAR ALSTROM

I present the annual report for Yukon Delta Fisheries Development Association (YDFDA) for 2022, a year that has been marked by significant achievements as well as continued challenges. As we reflect on the past year, with this Annual Report, I share the progress YDFDA has made in its ongoing mission to create sustainable opportunities for the communities it serves.

The past two years have presented unprecedented challenges to our communities on the Lower Yukon due to the absence of commercial and subsistence fishing, a vital economic and food security lifeline for our communities. This has tested the resilience of our residents and placed additional burdens on YDFDA to ensure we fulfill one of our primary goals which is to provide sustainable economic development projects in an already economically disadvantaged region. The commercial salmon fishery, through fish purchases and employment, has traditionally allowed YDFDA to spread offshore benefits into the region. With the salmon fishery not happening, YDFDA has had to look elsewhere to deliver some of those benefits.



Recognizing the critical need to diversify and develop new programs, YDFDA has been proactive in its efforts to adapt to the changing circumstances. In alignment with its commitment to community development, YDFDA has continued moving forward on its YDFDA Youth Agriculture Project. This initiative aims not only to promote food security, but also to create additional opportunities for youth employment and the development of job skills within our region. YDFDA recognizes the urgency of providing affordable and fresh produce to our communities while simultaneously offering additional jobs and new skills to our youth. The Youth Agricultural Project (YAP) works hand-in-hand with YDFDA's Youth Employment Project (YEP) towards accomplishing that goal. With 42% of the YDFDA region's population under the age of 21, a main focus of YDFDA remains equipping our youth with the job skills they need for success.

The Youth Agriculture and Youth Employment Projects are just a couple of examples of projects YDFDA is investing in-region. A startup residential housing project through YDFDA subsidiary Yukon River Towing with a number of houses built in Nunam Iqua, Alakanuk, Emmonak and Grayling is slated to expand as partnerships are formed with Tribes, Rural Housing Authorities and others.

Continued scholarship and training programs funding, offshore employment and other opportunities are also included in this report. To sustain these and other programs YDFDA has increased its investments in the offshore marine fisheries. These investments are vital as they are what provides the necessary income to keep YDFDA operating as well as providing a solid bedrock for the future of the company.

As YDFDA navigates the challenges and opportunities ahead, the wellness of our residents remains at the forefront of our priorities. YDFDA prides itself on being a constant support system for our communities. YDFDA is committed to being an asset to our residents, contributing to the betterment of their lives and the prosperity of our region.

I extend my deepest appreciation to the YDFDA team, our Board of Directors, our partners, and the communities we serve. Together, we are building a legacy of progress and resilience. I am confident that YDFDA will remain a beacon of hope and prosperity for the Yukon Delta region.

Thank you for your unwavering support.

Sincerely,

**Ragnar Alstrom** 

Executive Director Yukon Delta Fisheries Development Association



### YUKON DELTA FISHERIES DEVELOPMENT ASSOCIATION

#### **YDFDA 2022 HIGHLIGHTS**

Yukon Delta Fisheries Development Association was established in 1992 and celebrated 30 years of service to our residents in 2022. Over the years the Community Development Quota (CDQ) has translated into investment opportunities both inside and outside the region, allowing us to provide tangible benefits to our member residents. YDFDA continues to emphasize in-region benefits in addition to training and scholarship programs.

Despite closures on the Lower Yukon for the past two years, **Kwik'pak Fisheries** has worked to facilitate YDFDA programs such as the **Youth Agriculture Project** and salmon distribution through state and local partnerships.

**Yukon Marine Manufacturing (YMM)** employs local welders to build and repair boats for Yukon Delta residents.

**Yukon River Towing (YRT)** began operating in 2010 to haul gravel and rock throughout the Yukon Delta region. It has since expanded to building construction and employs local residents in and near their home villages, including a new push towards building and developing single family housing units within the region.

The **Youth Agriculture Project (YAP)**, which began in 2021, continues to grow to support job training, food security, and employment.

YDFDA's **Youth Employment Project (YEP)** continues to provide summer employment opportunities to students between the ages of 14 and 24.



- In 2022, 396 In-region residents took advantage of opportunities made available by YDFDA and its subsidiaries. This resulted in earnings of \$4,510,789 going back into the communities.
- YDFDA was awarded a Workforce Innovation and Opportunity Act (WIOA) grant from the State of Alaska Department of Labor and Workforce Development to partially fund the highly successful Youth Employment Project (YEP). YDFDA has received this grant the nine out of the last 10 years.
- Residents working onboard Bering Sea fishing vessels totaled 24 residents with wages of \$615,890.
- YDFDA assisted the Alaska Department of Fish and Game (ADF&G) by providing funding for various fisheries research projects in 2022. Local technicians were hired to assist ADF&G in Emmonak, Russian Mission, Middle Mouth, and Big Eddy with projects that included Summer/Fall Chum, Chinook, Coho test nets and sampling. YDFDA also assisted in the Lamprey Test Fishery through the use of fyke nets.



### YUKON DELTA FISHERIES DEVELOPMENT ASSOCIATION

- YDFDA provided support services and mentorship to over 20 residents. Programs included assistance in securing critical documentation such as identifications, driver's licenses and permits, and birth certificates.
- Since 2000, YDFDA has partnered with the Alaska Business Development Center, Inc. sponsoring the Volunteer Tax and Loan Program (VTLP). The program assists taxpayers in YDFDA communities at no charge with the completion of their tax returns and provides them with taxpayer education. In 2022, 564 residents were assisted with their tax returns and the capturing of not yet received stimulus payments from the IRS in the communities of Alakanuk, Emmonak, Kotlik, Mountain Village, and Nunam Igua. \$1,540,274 in tax refunds were returned to our local taxpavers. Gravling is served by Tanana Chiefs Conference and its partnership with ABDC, Inc.
- Kwik'pak purchased furs from 20 trappers at a value to trappers of \$46,810.
- Yukon Marine Manufacturing (YMM) completed fabrication of 22 new skiffs. In addition, numerous repairs and modifications were done for residents on existing skiffs. 14 local residents were employed at Yukon Marine Manufacturing with wages totaling \$520,764.
- Yukon River Towing (YRT) provided jobs for 41 regional residents with wages of \$768,399.

- YDFDA's Youth Employment Project (YEP) employed 158 youth and 29 supervisors with wages of \$576,105.
- YDFDA's scholarship and training program awarded 69 in region residents scholarships valued at \$517,165. This represents a major increase in funding from previous years; a priority made by the YDFDA Board and senior leadership. For reference, over a 10-year window, an average of 61 in region residents received scholarships per year valued at a total of \$264,907 per year.
- In 2022, YDFDA enhanced its presence in the Bering Sea Pollock Fisheries through strategic investments through its subsidiary, Yukon Delta Fisheries, Inc (YDFI); successfully acquiring two catcher vessels, the F/V Pacific Challenger and F/V Aleutian Challenger, and simultaneously increasing its ownership stake to a majority position in the M/V Golden Alaska.





## EMPLOYMENT, TRAINING & SCHOLARSHIP

#### **EMPLOYMENT**

YDFDA is committed to taking the opportunities provided by the CDQ program in order to play a leading role in the economic development of the Yukon Delta region. YDFDA's primary focus and commitment to its residents is achieved through direct investments back into its six CDQ communities in the form of both direct and indirect employment. As a result to this approach, YDFDA believes it continues to build stronger, more resilient communities.

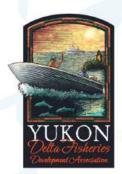
The direct employment model has primarily focused on the region's historically rich fisheries resources; resulting in jobs and significant dollars remaining in-region. YDFDA believes these re-investments into the region are an economic multiplier for communities and their residents. In the face of fisheries disasters and closures on the Lower Yukon, YDFDA continues to look for new opportunities to provide meaningful employment for its residents.

In 2022, 396 in-region residents were employed by YDFDA and its subsidiaries. This resulted in earnings of \$4,510,789 going back directly into the communities. The regional workforce includes residents with jobs in accounting, data entry, heavy equipment operators, commercial refrigeration, documented vessel operations, tug boat crews and captains, electricians, fishery technicians, cooks, store keepers, clerical workers, air cargo, commercial truck drivers, regulatory recorders, seafood technicians, operating engineers, and many others.

#### IN-REGION EMPLOYMENT 2022

IN-REGION EARNINGS	PEOPLE	WAGES
Board	17	\$495,343
Village Reps	7	\$34,527
YDFDA	52	\$984,369
Kwik'pak	33	\$643,342
Yukon Marine Manufacturing	14	\$520,764
Yukon River Towing	48	\$784,699
Youth Employment	158	\$404,498
Coho Tagging	5	\$6,300
Lamprey Fishermen	3	\$17,608
Lamprey Fishery Support	4	\$2,000
Lamprey Test Fishery	2	\$38,400
Outmigration Project	13	\$216,695
Salmon Fishermen	0	\$0
Salmon Test Fisheries	11	\$277,073
Other Research	1	\$4,000
Firefighting Support	4	\$26,221
Fur Traders	20	\$46,810
Mask Project	4	\$8,140
Total In-Region Earnings	396	\$4,510,789





## EMPLOYMENT, TRAINING &

SCHOLARSHIP (CONTINUED)

#### TRAINING & SCHOLARSHIPS

At the heart of YDFDA's mission is the desire to train and educate the next generation of local leaders, workers and community members. Through YDFDA's many scholarships and training programs, the in-region workforce (fishermen, teachers, welders, school administrators, builders and more) have directly benefited.

The primary purpose of YDFDA Scholarship and Training program is to provide financial aid to both full-time & part-time undergraduate and graduate students from Alakanuk, Emmonak, Grayling, Kotlik, Mountain Village, and Nunam Igua, who are enrolled and attending an accredited college, university or qualified training program that may be located either inside or outside the state of Alaska.

YDFDA continues to prioritize robust scholarship and training funding and actively solicits participation of in-region residents looking to further their education through college, university or other available training programs. YDFDA scholarship funds are extremely flexible and can be used to fund education at any accredited postsecondary junior colleges and any institution that is accredited and offers a Bachelor's Degree. In addition, courses provided by the Alaska Career College (ACC) may be considered for funding.

In 2022, YDFDA scholarship and training programs funded 69 resident scholarships and distributed \$502.607. Of the 69 residents, 65 were enrolled in a college or university, while the other four were enrolled in training programs. YDFDA offers one of the most generous scholarship programs in the region. Anyone interested in education and training scholarships are encouraged to apply at www.ydfda.org/opportunities.





#### SCHOLARSHIPS & TRAINING STATISTICS 2022

SCHOLARSHIPS	PEOPLE	EXPENDITURE
Aero Guard Flight Training	1	\$5,000
Alaska Career College	1	\$4,017
Alaska Christian College	8	\$60,000
Alaska Pacific University	9	\$65,875
Angel Aviation, Inc.	1	\$1,500
AVTEC	2	\$4,240
Fort Lewis College	1	\$10,000
Ilsagvik College	6	\$46,100
Peninsula College	1	\$10,000
UA Foundation	38	\$300,433
University of Phoenix	1	\$10,000
Total Scholarships	69	\$517,165



## EMPLOYMENT, TRAINING & SCHOLARSHIP (CONTINUED)

#### SUPPORT SERVICES & YOUTH MENTORSHIP

YDFDA also assisted various residents and youth with support services and mentorship. In 2022, YDFDA assisted residents with securing necessary documentation for employment and career advancement, including two residents with securing state identification (ID), 10 residents with driving education programs and/or driver's permits, seven residents with driver's licenses, and three residents with obtaining birth certificates. Through its support service programs, YDFDA provides residents with travel, room and board, and transportation when necessary.

In addition, YDFDA aided residents with the admissions process for various education opportunities, including the University of Alaska Anchorage, the University of Alaska Fairbanks, Ilisagvik College, Fort Lewis College, and the Alaska Career College. If anyone is interested in support services such as college or vocation school admissions, obtaining driver's licenses, permits or identification, please contact YDFDA Career Guidance Mentor Linnell Bush at 907-949-6657 or <a href="mailto:lbush@ydfda.org">lbush@ydfda.org</a>.





## YDFDA MASK PROJECT

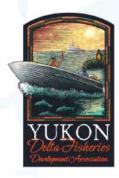
#### YDFDA MASK PROJECT

The challenges posed by the COVID-19 pandemic and the impact of failed fish runs on the Yukon River has led to substantial subsistence and financial struggles for the residents of our six villages. In response, YDFDA examined these seemingly unrelated issues in 2021 and 2022 and devised a program to alleviate the resulting hardships.

The Centers for Disease Control and Prevention (CDC) emphasized social distancing and the use of face masks, especially double-layer cloth masks, as crucial personal protective measures against the COVID-19 virus. In an effort to support both protection and economic stability, YDFDA took proactive measures to develop a local Mask Project to make double-layer cloth masks commercially available for between \$12 and \$20 per mask. YDFDA developed kits in collaboration with The Good Bear Company for this style of mask that could be sewn locally by residents.

By providing these kits and paying individuals \$7 per mask to assemble them, YDFDA provided protection to its residents as children begin to reenter classrooms and as cold weather removed outdoor gatherings as an option. In addition, this project provided much needed income to families.





### FISHERIES RESEARCH

Since 2014, YDFDA has partnered with the Alaska Department of Fish and Game (ADF&G) and the National Oceanic and Atmospheric Association (NOAA) to assist with various fisheries research projects in the region. This information is crucial for managing commercial and subsistence fisheries for salmon species during the summer and fall seasons, and provided residents with hands on experience and young people interested in continuing in this profession.

Founded with the principles of commercial fishing, research, and offshore investment in mind, YDFDA believes participating in fisheries research assists with bridging the gap between management and stakeholders. Ragnar Alstrom, Executive Director of Yukon Delta Fisheries Development Association, said this of the test fishery program "We want to be a part of figuring out why our Chinook aren't returning. Instead of standing by and waiting for someone else to figure it out, we want to be engaged in the science."

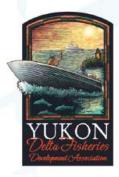
#### **SALMON TEST FISHERY**

In 2022, YDFDA provided funding for local technicians to assist ADF&G with fisheries research that included the Summer/Fall Chum, Chinook, Coho test nets and sampling in the Yukon River drainage. Data on catch rates, age, sex, and length were gathered from drift gillnet catches at the Big Eddy and Middle Mouth test fishery sites on the lower Yukon River. Additionally, test fishery stations at the Middle and North mouths of the Yukon River assessed salmon passage. YDFDA also conducted sampling at two drift gillnet sites in Kwik'pak Pass, upstream of the ADF&G Middle Mouth field camp.









### FISHERIES RESEARCH (CONTINUED)

#### LAMPREY TEST FISHERY

Since 2014, YDFDA has also provided funding for the fall Lamprey Test Fishery. From September until the Yukon River freezes over, Lamprey data is collected at six permanent stations on the lower Yukon using fyke nets at low tide. Data is collected as Lamprey travel up river. Catches are compared annually along with comparisons to salmon catches. Data on insects and other species are also collected. The University of Alaska Fairbanks School of Fisheries and Ocean Sciences has relied on adult Lamprey data in its recent research.



In a partnership with the National Oceanic and Atmospheric Administration (NOAA), YDFDA conducts research to investigate the drivers of juvenile salmon conditions. In 2022, research was conducted at six permanent stations on the three main lower Yukon distributaries three times per week from when the ice clears to the end of July. The purpose of the research is to understand variability in phenology, size, diet, and energetic condition of Chinook and chum salmon stocks.

The project was funded through partnerships with the North Pacific Research Board, the Pacific Salmon Commission, the National Fish and Wildlife Foundation, the U.S. Fish and Wildlife Service, the AYK Sustainable Salmon Initiative, and the Pollock Conservation Cooperative Research Center. Collaborators included NOAA, the Alaska Department of Fish and Game, the University of Alaska Fairbanks College of Fisheries and Ocean Sciences, ANSEP, the Alaska Center for Conservation Science at the University of Alaska Anchorage, and the Yukon Drainage Fisheries Association.









## YOUTH EMPLOYMENT PROJECT (YEP)

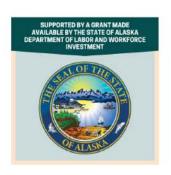
The Youth Employment Project (YEP) began in 2008 as a modest idea to provide regional youth, age's 14 to 24-years-old, with the opportunity to participate in a paying summer job that instills a strong work ethic. Since its inception, YEP has blossomed into one of YDFDA's brightest achievements. Now a key component of YDFDA's employment and workforce development initiatives, YEP is a cornerstone in addressing the long-term unemployment issues of our region. Youth-held positions have historically been employed in positions of office assistant, receptionist, cashier, salmon trace data entry technician, custodian, roe technician, fish packaging, fish grading, box making, and bunkhouse assistant.

YDFDA has consistently been awarded a Workforce Innovation and Opportunity Act (WIOA) grant from the State of Alaska Department of Labor and Workforce Development to partially fund the highly successful Youth Employment Project. The WIOA youth grant provides employment opportunities to youth by supplementing wages for the program.











## YOUTH EMPLOYMENT PROJECT (YEP)

(CONTINUED)







YEP saw another successful year in 2022, despite challenges associated with local fisheries closures along the Lower Yukon. All six of YDFDA's communities continued employing youth. There were a total of 158 youth participants employed in the region. Youth wages earned totaled \$404,498 in 2022.

A total of 29 supervisors, across the six village worked to ensure youth had a place to gain work experience in their respective villages. Supervisors earned a total of \$171,607 in 2022. YDFDA pays the wages for youth and supervisors to work across various areas in the community, including at the local tribal offices, city offices, grocery stores, gas stations, and did community service jobs cleaning up. They received hands-on experience and learned the responsibility of showing up, time management, communication, and teamwork.

- Alakanuk had a total of 40 youth working throughout the summer. D.F. Jorgenson Store, City of Alakanuk, Alakanuk Native Corporation, Sauna and Laundry, Tank Farm, and Native Store all hosted YEPpers in 2022.
- Emmonak had a total of 49 youth employed through YEP.
   The youths worked at the Kwik'pak Kitchen, Fisherman's store, Kwik'pak office, and Youth Agriculture Project.
- Grayling had 13 youth who worked at the Native store and Grayling IRA Tribal.
- Kotlik had 23 youth employed in 2022 at the City of Kotlik, the Alaska Commercial Store, Kotlik Corporation and Kotlik Laufkak.
- Mountain Village had 22 Youth employment participants were employed at the local Alaska Commercial Store and Native Store.
- Nunam Iqua had 11 youth working at the City of Nunam Iqua, Nunam Iqua Clinic, Trading Post, Nunam Iqua Tribe, and Swan Lake Corporation.



In 2021, Yukon Delta Fisheries Development Association (YDFDA) successfully received a grant from the Rasmuson Foundation and American Seafoods to develop a local agriculture project; a project that ultimately became known as the YDFDA Youth Agriculture Project (YAP).

YDFDA developed this project in an effort to alleviate food insecurity in the region and within local communities. Because most food is primarily flown in from Anchorage, there is no way to adjust and accommodate for keeping produce fresh during transport. YAP was created to expand economic and workforce opportunity without replacing traditional fishing income. The program also works to increase nutritional intake, optimize freshness, regulate cost, and employ and provide youth in the region with additional workforce skills.

Three greenhouses were constructed in Emmonak in late June 2021 and the construction of 7 additional greenhouses in Emmonak (5) and Nunam Iqua (2) continued through 2022. Local residents and youth participated in the planning, development and construction of these greenhouses with the assistance of Kwik'pak and Yukon River Towing employees.





## YDFDA YOUTH AGRICULTURE PROJECT (CONTINUED)







As a second-year project, the YAP has worked to build upon the learned lessons to identify which fruits and vegetables grow best in the region. In 2022, the construction of seven greenhouses were completed in Emmonak and two greenhouses were completed in Nunam Iqua with the help of Kwik'pak, YRT and YEP employment. In collaboration with the Lower Yukon School District, Youth in Alakanuk, Emmonak and Nunam Iqua participated in various YAP programs, including planting various seedlings in grow and starter trays within their classrooms, tilling soil, transporting starter plants, direct planting, water, pruning, and harvesting. The YAP has also grown to include a small-scale chicken egg operation, harvesting fresh eggs for the benefit of the community.

Produce grown and harvested included radish, turnips, leaf lettuce, squash, tomatoes and spinach. Produce boxes were packaged and distributed to each community with the successfully harvested vegetables, and produce was sold at the Kwik'pak Fisherman's Store and the Emmonak Monday Market.

The program plans to expand its operations into Alakanuk in 2023, Grayling in 2024 and Mountain Village in 2025.





## KWIK'PAK FISHERIES, LLC

Due to the poor projected salmon run sizes on the Yukon River, the summer salmon season was closed, including subsistence, commercial, sport and personal use. As a direct result, Kwik'pak Fisheries had no commercial fishing operations for a second year in a row, which greatly affected the company's overall performance.

However, the Kwik'pak Fisheries Fishermen's Store operated and had total sales of \$1,369,898 which was an increase from the previous years.

With the fishery closed for a second season, Kwik'pak workers again assisted with the development and expansion of the Youth Agricultural Project. Kwik'pak workers helped develop site upgrades, which included excavating, the construction of additional greenhouses and raised planting beds.

Meanwhile, the Bristol Bay fisheries run has a total 79 million fish for the season. Through a partnership with the State of Alaska, Kwik'pak Fisheries, Alaska Interior Fish Processors, and Tanana Chiefs Conference, Bristol Bay Research Institute, and Lynden Air Cargo, Air Land Transport, thousands of pounds of Keta Salmon were sent and distributed to the villages on the Lower Yukon. The donated salmon were repacked and delivered to the villages, and the amount of fish sent to each village was determined by the Governor's office.

In addition to the Youth Agriculture Project, Kwik'pak also once again hauled logs from Grayling that were milled in Emmonak to be used in the construction of greenhouse beds and other construction needs.









#### **SALMON PURCHASES**





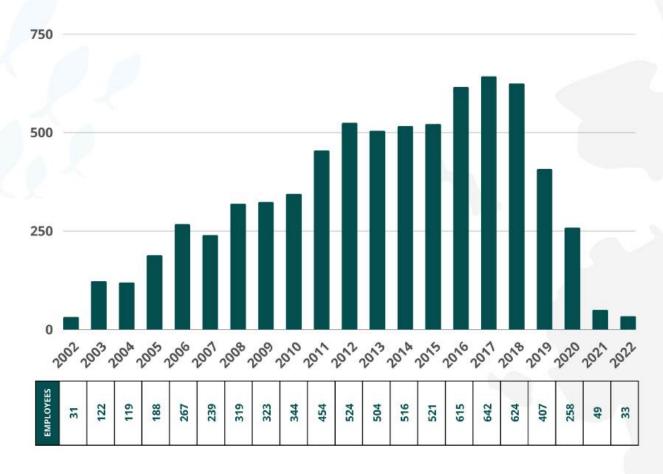
#### **FISHERMAN**







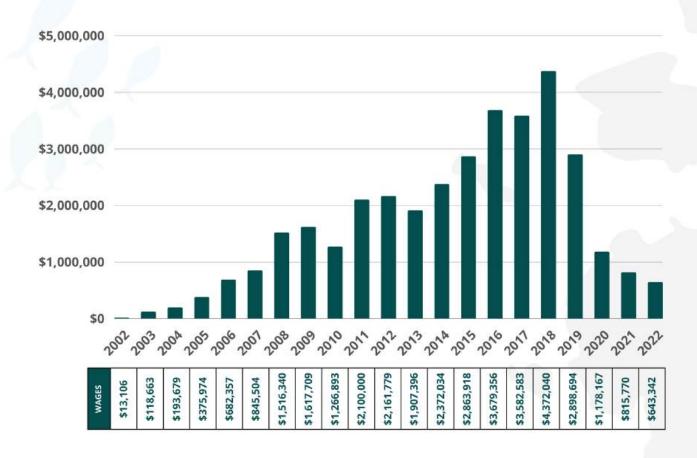
#### **EMPLOYEES**







#### **LOCAL WAGES**

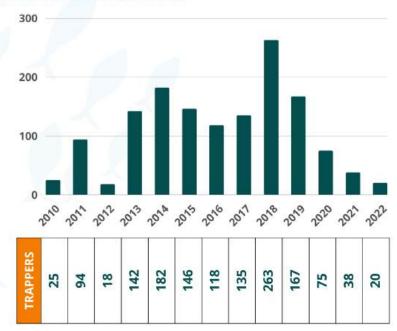




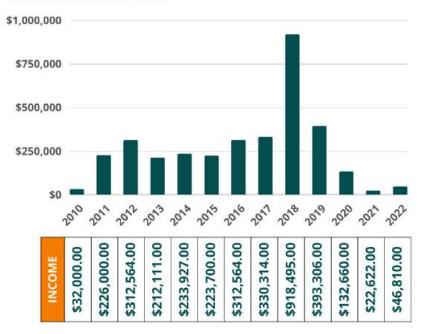


## KWIK'PAK FUR

#### NUMBERS OF TRAPPERS



#### TRAPPERS INCOME

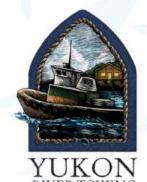




Kwik'pak began buying fur in 2010 and has firmly established itself as the largest raw fur buyer in the State of Alaska. Taking into consideration the amount of trapping activity in our villages shows that residents have welcomed this financial opportunity during the winter. Over a 10-year period, an average of up to 128 trappers statewide have sold an average of \$281,332 worth of product to the company.

The buying program provides economic opportunities for local residents, including the younger generation of trappers. Furs harvested and bought include beaver, coyote, fox, lynx, marten, mink, muskrat, otter, weasel, wolf, and wolverine. In addition, our lynx and marten were ranked top grade against lynx and marten trapped nationwide.

The 2022 season was one of the lowest years on since Kwik'pak was established, in large part due to a steep decline in fur prices. Kwik'pak bought fur from 20 trappers with a paid value of \$46,810 and a majority of the trappers were from the Middle Yukon.



## YUKON RIVER TOWING, LLC

Yukon River Towing (YRT), a fully owned subsidiary of YDFDA headquartered in Emmonak, was established in 2010 to provide regional residents with strong professional, training and job opportunities in the vessel towing and construction fields. Barging and towing services include gravel hauling and transport of construction materials and equipment to project sites on the Yukon River. YRT regional projects include commercial construction, renovations, site work, utilities, roads, and fisheries support.

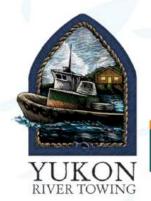
YRT continues to develop a group of skilled carpenters, mechanics, equipment operators, LCM deckhands, and captains from YDFDA member communities. YRT employs an in-region Manager and one regional administrative assistant who oversees office operations, and helps with project bids and crew operations.











## YUKON RIVER TOWING, LLC

(CONTINUED)

2022 YRT PROJECTS

In 2022, YRT provided jobs for 41 regional residents with wages of \$768,398. Under the direction of the YDFDA Board, YRT also worked to expand its operations in the development of local housing to better serve the residents of the region. Through the utilization of a core crew of employees, YRT was successful in developing projects throughout the region which included construction of various 24 x 32 foot single family housing unit shells. Projects included:

- YRT partnered with the Organized Village of Grayling (federally recognized tribe) and YDFDA to build a new tribal house unit in Grayling. The project employed five skilled laborers, including one foreman, two carpenter and two laborers.
- YRT was contracted by a private resident in Alakanuk to build a housing unit. The project employed four skilled laborers, including two carpenters and two laborers.
- YRT was contracted by a private resident in Emmonak to build a housing unit. The project employed four skilled laborers, including two carpenters and two laborers.
- YRT built two, two-bedroom housing units in Nunam Iqua through a partnership with the Native Village of Nunam Iqua (federally recognized tribe). The project employed eight skilled laborers, including one foreman, one carpenter and six laborers.





### YUKON MARINE MANUFACTURING, LLC

Yukon Marine Manufacturing (YMM), located in Emmonak, is known for its high-quality aluminum skiffs. Local Yukon Delta fishermen designed the boats, and the local craftsman constructed them to handle the rough Bering Sea and the mighty Yukon Delta. The skiffs range from 18-24' long and 6-7' wide and come in various bottoms and designs. Since 1999, YMM has constructed and sold over 500 skiffs. YMM manufactures boats from October through May, and in the summer months, YMM repairs them for people from the surrounding villages.

YMM saw another successful year in 2022 serving local residents. YMM constructed 22 skiffs, and had \$644,443 in skiff sales. In addition to skiff construction, YMM is a repair facility that brought in \$93,849 in skiff repairs for the season. YMM employed 14 employees and brought \$520,764 in wages to the communities.





## YDFDA'S OFFSHORE INVESTMENTS AND QUOTA MANAGEMENT

Since the inception of the Community Development Quota (CDQ) program in 1992. YDFDA has received annual allocations of CDQ. YDFDA is the second to smallest of the six CDQ groups, receiving 14% of the pollock CDQ allocation and 16% of the total CDQ allocation of other groundfish, crab, and halibut. By utilizing a portion of the royalty revenues generated by the CDQ allocations each year, YDFDA has made strategic investments in the Bering Sea and the Aleutian Islands' individual fishing quotas (IFQs), limited license permits, and fishing vessels. These diversified fishery investments include Bering Sea pollock, Pacific cod, crab, sablefish. and halibut quota. The additional revenue generated from these investments allows YDFDA to better serve member communities and residents by directly funding in-region programs.

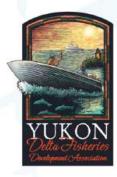
In addition to program funding, processing and deckhand positions are readily available to Yukon Delta residents that would like to work in the Bering Sea. In 2022, 27 residents from the six CDQ villages were represented on the vessels, bringing \$527,747 in earnings back into their communities.

## EXPANDING PRESENCE IN THE BERING SEA

In 2022, YDFDA enhanced its presence in the Bering Sea Pollock Fisheries through strategic investments by its subsidiary, Yukon Delta Fisheries, Inc (YDFI). Empowered by the support of the YDFDA Board, YDFI successfully acquired two catcher vessels, the *F/V Pacific Challenger* and *F/V Aleutian Challenger*, and simultaneously increasing its ownership stake to a majority position in the M/V Golden Alaska.

These acquisitions align with YDFDA's strategy overarching. forward-looking commitment to investing in Alaska-based fisheries, with a dedicated focus on benefiting the local community. Furthermore, these ventures underscore YDFDA's ongoing dedication to operating state-of-the-art processors, leading the industry in optimizing yield and value during pollock processing, and fostering a culture of environmental consciousness.

Amidst the evolving landscape of the Bering Sea Pollock Fishery, YDFI strategically pursued opportunities to bolster its position in the mothership sector. With consolidation and opportunities arising in the Bering Sea Pollock Fishery, YDFI viewed its continued partnership and commitment to this sector as viable investment that seamlessly aligning with the core mission of YDFDA.



### YDFDA FLEET



#### M/V Golden Alaska

M/V Golden Alaska is a 305-foot, 3,706 gross ton pollock and Pacific whiting mothership that provides processing positions for Yukon Delta residents. Yukon Delta Fisheries, Inc. (YDFI), a forprofit investment subsidiary of YDFDA, holds a majority position in M/V Golden Alaska, which is owned and operated by GASLLC.



#### F/V Aleutian Challenger

F/V Aleutian Challenger is a 99-foot Bering Sea and Aleutian Islands pollock, pacific cod and yellow fin sole trawling vessel. The F/V Aleutian Challenger is owned by Nunam Iqua Harvester, LLC, a wholly owned subsidiary of YDFI that was purchased in 2022.



#### F/V Pacific Challenger

F/V Pacific Challenger is a 116-foot, Bering Sea and Aleutian Islands pollock, pacific cod and yellow fin sole trawling vessel. The F/V Pacific Challenger is owned by Kotlik Challenger, LLC, a wholly owned subsidiary of YDFI purchased in 2022.



## YDFDA FLEET (CONTINUED)



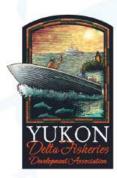
#### F/V Ocean Leader

F/V Ocean Leader is a 120-foot trawler that harvests pollock as well as Pacific whiting for the Golden Alaska. F/V Ocean Leader is owned by Emmonak Leader, LLC, a majority owned subsidiary of YDFI.



#### F/V American Beauty

F/V American Beauty is a 123-foot trawler that harvests mothership and CDQ pollock for the M/V Golden Alaska as well as Pacific whiting (hake). The vessel provides apprenticeship opportunities for Yukon Delta residents. F/V American Beauty is owned by Alakanuk Beauty, LLC, a majority owned subsidiary of YDFI.



## YDFDA FLEET (CONTINUED)



#### C/P Courageous

C/P Courageous, a 180-foot crab/longline catcher processor. The C/P Courageous harvests and processes opilio, brown, and red king crab, as well as Pacific cod and sablefish. The C/P Courageous is owned by Akulurak Fisheries, LLC.



#### C/P Baranof

C/P Baranof is a 182-foot crab/cod catcher processor. The C/P Baranof harvests and processes CDQ and non-CDQ opilio and red king crab, Pacific cod, and sablefish. Baranof has year-round crew positions available for Yukon Delta residents. The C/P Baranof is owned by Romanzof Fishing Company, LLC.



#### F/V Kiska Sea

F/V Kiska Sea is a 125-foot crab catcher vessel that harvests king, tanner, and opilio crab. The vessel has seasonal crew positions available for Yukon Delta residents. F/V Kiska Sea is owned by Kiska Sea Northern, LLC, in which YDFI holds a minority stake.

## POLLOCK

The harvest and processing of pollock provides YDFDA with the bulk of its yearly revenue. In 2022, the CDQ pollock allocation was 15,554 metric tons (over 34 million pounds) and harvested by third-party Bering Sea catcher processing vessels.

In 2000, YDFDA also invested in the Bering Sea pollock mothership sector. The pollock harvested by catcher vessels is transported to a processing "mothership," which processes and delivers the pollock to Dutch Harbor. As part of the initial investment in 2000, YDFDA purchased 75% of two pollock catcher vessels: the F/V Ocean Leader and F/V American Beauty. In 2022, YDFDA purchased 100% of two additional catcher vessels: the F/V Pacific Challenger and F/V Aleutian Challenger and has become the majority owner in the mothership Golden Alaska. The purchase of these four catcher vessels included the quota rights to harvest a large portion of the mothership sector's pollock allocation. Ownership in the M/V Golden Alaska co-op has continually generated significant revenues for YDFDA. In addition to pollock, whiting, Pacific cod, and other groundfish are harvested by the four catcher vessels and processed either in shoreside plants or aboard the M/V Golden Alaska.



Pollock

## GROUNDFISH

YDFDA is allocated one of the largest shares of non-pollock groundfish in the CDQ program. In 2022, this equated to over 11,800 metric tons of seven species, including Atka mackerel, yellowfin sole, rock sole, Greenland turbot, arrowtooth flounder, flathead sole, and Pacific ocean perch. YDFDA also owns Individual Fishing Quotas (IFQs) and Limited License Permits (LLPs) in the longline and pot Pacific cod sector. YDFDA works with various harvesting partners by entering into harvest agreements that provide royalties or lease fees and distributions from ownership interests.





Rock Sole



Pacific Ocean Perch



Greenland Turbot



Yellowfin Sole



Flathead Sole



Atka Mackerel

Fish photos courtesy of Alaska Seafood Marketing Institute (ASMI)

## PACIFIC COD

YDFDA owns two Pacific cod longline catcher-processor vessels, the *C/P Courageous* and *C/P Baranof*. With an 85% ownership stake in the Courageous, YDFDA decided to tie up the vessel and fish the Bering Sea Pacific cod license elsewhere to maximize revenues. YDFDA owns 41% of the *C/P Baranof*. This vessel actively harvests and processes Pacific cod and YDFDA's CDQ and IFQ crab, returning both royalty income and ownership distributions.



## CRAB



**Red King Crab** 



Golden King Crab

YDFDA's crab portfolio consists of all major species: Bristol Bay red king, opilio, bairdi, and golden king crab. Crab investments have historically been a significant source of royalty revenue for YDFDA. However, 2022 was a difficult year with the closure of the Bristol Bay red king and opilio fisheries, coupled with lower ex-vessel prices for our other open crab fisheries. YDFDA receives annual allocations of crab CDQ and has purchased substantial amounts of crab IFQ that have brought us closer to the ownership caps allowed under the 2005 Crab Rationalization Program. YDFDA owns up to the cap in both the eastern and western bairdi fisheries. YDFDA's other crab caps are as follows: Bristol Bay red king, 80.40%; opilio, 97.45%; and western golden king, 59.94%. YDFDA actively engages with the C/P Baranof, the F/V Kiska Sea, and other 3rd party harvesters to maximize the crab harvest. Yukon Delta Fisheries, Inc. (YDFI), YDFDA's for-profit subsidiary, owns 45% of the F/V Kiska Sea, a crab catcher vessel. To maximize crab revenues, YDFDA, in coordination with the harvesting vessels, enters profit/margin sharing agreements with various shoreside processors to boost royalties off the unrestricted crab shares.



Bairdi/Tanner Crab



Opilio/ Snow Crab

## HALIBUT & SABLEFISH

Halibut and sablefish (black cod) are valuable species caught by the longline or pot fleet. Although the overall revenue contribution to YDFDA is small compared to the other fisheries, diversified investment in these stocks is valued. While both fisheries are susceptible to whale predation, sablefish fishing with longline pots has proven more successful than halibut, which is why this has become the preferred gear type. With multiple large year classes recruiting into the sablefish fishery, the foreseeable future is promising despite low ex-vessel prices. On the other hand, the coast-wide halibut stock biomass is still low, but evidence of recruitment is positive. Ex-vessel prices are returning to much higher values from the recently depressed prices. YDFDA leases all of its halibut and sablefish quota to various harvesting partners to ensure a return from these investments.





## BYCATCH

**WORKING WITH OUR HARVESTING PARTNERS TO KEEP BYCATCH LOW** 

To maximize the return from our CDQ and other fisheries investments, we must keep our bycatch of Prohibited Species (PSC) under pre-determined levels or risk having a fishery closure. YDFDA's two main PSC species are Chinook salmon and halibut. We start each season with a set amount of both PSC species and must work with our harvesting partners to keep bycatch low to ensure we harvest our targeted catch. In addition, with unprecedented low returns of both chum and Chinook Salmon to the Yukon River, there is an increased concern over salmon bycatch in the Bering Sea fisheries. YDFDA's catcher vessels do everything in their power to avoid salmon bycatch and operate under strict caps for Chinook and strict bycatch avoidance measures for Chum. YDFDA's catcher vessels and the mothership M/V Golden Alaska have some of the lowest bycatch rates in the Bering Sea fishery.

### **BOARD OF DIRECTORS**

Diane Agayar lives in Alakanuk. She grew up subsistence fishing and began helping with cutting fish as a young girl. She passed that tradition on to her children. She has worked for Kwik'pak Fisheries for over 12 years. Her goal is to always be yourself and treat others the way you want to be treated. Diane serves as YDFDA Board Secretary.

Max Agayar lives in Alakanuk. He began subsistence fishing when he was 10 years old with his father and brother. In 1996 he and his wife purchased a commercial Yukon Permit and he has been a commercial fisherman ever since. He has been associated with YDFDA since 1995 and on the Board since 1999.

Shelby Edmund lives in Alakanuk and has been involved with YDFDA since 2021. He has been a commercial fisherman since the 1980's, purchased his permit in 2003, and has been fishing ever since. He would like to see YDFDA continue pursuing opportunities for our future leaders --- OUR YOUTH. He would like to see more financial support going into the villages that we represent.

Antonia Sophie Kameroff was born in Bethel and lives in Emmonak. Starting as a little girl, she helped her mom and sister subsistence fish. About 10 years ago, she started commercial fishing as a deckhand. She enjoys both commercial and subsistence fishing. As a board member, she is here for the people and their concerns.

Billy A. Westlock lives in Emmonak and has been involved with YDFDA since 2021. He grew up Subsistence fishing with his family as a child and commercial fishing with his stepdad as a teen. His goal is to represent all our people the best that he can.

**Rebecca Bostrom** lives in Grayling. She enjoys subsistence hunting and fishing with her family or anything to do with the outdoors. Her passion is promoting the overall wellbeing of people and their families as a whole.















Cyril Okitkun lives in Kotlik. He joined the YDFDA Board in 2017. He is a subsistence and commercial fisherman. He would like to see local leaders trained and empowered by YDFDA to lead

Rachel Freireich lives in Grayling. She enjoys subsistence fishing and processing our Native foods. She grew up commercially fishing and loves to see happy, healthy families that strive

for a better future.

the region into the future.



Reynold Okitkun (Papa Joe) lives in Kotlik. He joined the YDFDA Board in 2016. He has been commercial fishing since he was 13. His goal is to work for our local villages to ensure training and employment opportunities continue and to make sure that local residents have a voice on the board.



Elmer Beans lives in Mountain Village. He is a lifelong subsistence fisherman and actively commercial fishes today as a permit holder. He believes it is important for the company to continue to work on expanding opportunities for the development of the next generation of workers and going forward on the road of profitability. Elmer serves as YDFDA Board Sergeant-at-Arms.



Eric Walters lives in Mountain Village. He has been involved with both commercial and subsistence fishing from a very young age. His childhood memories consist of summer days spent at camp with his grandparents and the salmon harvest. He believes that we are in a day and age where we adapt to what our elders have been telling us over the years and we need to continue to adapt.



**Darlene Pete** lives in Nunam Iqua. She grew up subsistence and commercial fishing with her father. She is now a permit holder and fishes with her children. She wants to protect the fisheries for future generations.



Stanley Pete lives in Nunam Iqua. He is a lifelong subsistence and commercial fisherman. He has fished for numerous species all over Alaska. He has a keen interest in the commercial and subsistence salmon fishery in our region. He has been involved with YDFDA since the inception of the CDQ Program in 1992.

## FINANCIAL OVERVIEW 2022

#### **YDFDA & SUBSIDIARIES**

Despite challenges on the Lower Yukon, 2022 was a very strong year for Yukon Delta Fisheries Development Association. The company's total net assets grew by \$6.5 million to \$120.70 million. Over the last 20 years the net asset value of the company has grown in total by nearly \$100 million, an outstanding growth of 500%. The steady growth is outlined in the chart to the left. The company posted another strong operational year with total consolidated operating revenues of \$85.7 million and \$2.2 million in income before taxes.

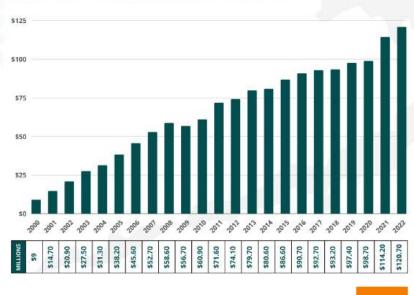
In addition, YDFDA made strategic investment decisions to expand its operations in the Bering Sea pollock fisheries, by striking the right mix of equity and debt funding to capitalize on various opportunities arising within the mothership space. These opportunities increased YDFDA's long term vision and footprint within the Bering Sea and maximized the acquisitions' long-term value creation for YDFDA.

We continue our strong financial growth despite setbacks stemming from persistent inflation, geopolitical uncertainty within fish markets, and Yukon River salmon fishery failures. This growth places the association in a favorable place to participate in the ever-changing fisheries environment within the Bering Sea.

- Growth in total net assets of \$6.5 Million to a total of \$120.7 Million
- Increased IFQ permits and fishing rights to \$135 Million, on a consolidated basis
- Increased investments in-regions residents through the expansion of scholarships and training



#### **GROWTH IN NET ASSETS (MILLIONS)**



## CONSOLIDATED STATEMENTS OF FINANCIAL POSITIONS

YEARS ENDED DECEMBER 31, 2022 AND 2021

ASSETS	2022	2021
Current assets:		
Cash and cash equivalents	17,431,630	30,416,958
Accounts receivable, net	11,056,982	3,692,497
Investments in marketable securities	3,966,743	13,426,301
Receivable from affiliates	0	0
Inventory	13,695,941	3,153,312
Prepaid expenses and other assets	897,331	754,152
Assets held for sale	0	0
Total current assets	47,048,627	51,443,220
Notes receivable, net	352,000	1,606,072
Equity method investments	609,324	4,707,905
IFQ permits and fishing rights	135,011,361	50,482,092
Board-restricted long-term securities	404,748	869,055
Other assets	771,803	336,922
Intangible assets, net	0	0
Property, plant, and equipment, net	28,641,020	5,945,997

LIABILITIES AND NET ASSETS	2022	2021
Liabilities:		
Current liabilities:		
Accounts payable	3,652,108	1,177,135
Short term notes payable	9,971,668	0
Total current liabilities	13,623,776	1,177,135
Long-term liabilties	78,520,374	0
Total liabilities	92,144,150	1,177,135
Total Net Assets		
Without donor restrictions	114,904,129	111,907,114
With donor restrictions	0	0
Noncontrolling interests in subsidiaries	5,790,605	2,307,014
Total net assets	120,694,733	114,214,128
Total liabilities and net assets	212,838,883	115,391,263

<sup>\* 2022</sup> Audit is incomplete at time of publishing.

**ASSETS** 

LIABILITIES & NET ASSETS

## CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGE IN UNRESTRICTED NET ASSETS

YEARS ENDED DECEMBER 31, 2022 AND 2021

	2022	2021
Revenues:		
CDQ and IFQ royalties	14,082,323	22,170,881
Fish sales	68,318,257	875,689
Fish sales to affiliate	0	5,447,741
Construction	0	1,343,482
Grant reimbursements	0	721,040
Donor-restricted landing tax donations	0	0
Other operating income	3,299,975	3,114,427
Total operating revenues	85,700,555	33,673,260
Costs of goods sold	61,698,118	5,099,333
Administrative and other expenses:		
Initiatives	2,168,441	1,704,909
Donor-restricted funds used for initiatives	0	0
Administration	17,212,428	13,202,147
Board	1,396,493	1,364,544
Impairment of long-lived assets	0	0
Total operating expenses	20,777,362	16,271,600
Total operating income	3,225,075	12,302,327
Other income (expense):		
Interest and other income	2,193,061	2,122,253
Change in fair value of investments	0	0
Interest and other expense, net	-2,382,125	-986,440
Equity in earnings	-796,758	1,844,532
Total other (expense) income	-985,822	2,980,345
Income (loss) before taxes	2,239,253	15,282,672
Income tax (benefit) expense	6,443	4,422
Change in net assets	2,245,696	15,287,094
Beginning net assets	114,214,128	98,730,844
Distribution to non-controlling interests	4,234,909	196,190
Ending Net assets	120,694,733	114,214,128



<sup>\* 2022</sup> Audit is incomplete at time of publishing.

### TRANSPARENCY REPORT

#### TRANSACTIONAL REPORTING

YDFDA is required to report any financial transactions with its Directors (or their families) over the amount of \$20,000 except for amounts directors received as part of their board compensation package. In 2022, YDFDA reports total salary of \$129,783 paid to Yukon River Towing, LLC's Operations Manager, Ivan Demientieff. Mr. Demientieff is a related party to Rachel Freireich, Director, Grayling.

#### JOBS AND DRUG TESTING

Pursuant to Article 6, Section 14 of YDFDA's bylaws, a director may not simultaneously hold a full-time position of employment with YDFDA or any of its subsidiaries while serving as director. Additionally, our bylaws prohibit a director from accepting any employment, compensation, gifts or services of any kind which are being provided in exchange for his or her action or inaction on any matter of YDFDA business. Violations of this provision constitute grounds for removal of a director from the Board of Directors. There were no such activities in 2022.

#### PENDING LEGAL PROCEEDINGS WITH PAST DIRECTORS

YDFDA reports any pending litigation between itself and any past directors. There were no such pending litigation in 2022.



### TRANSPARENCY REPORT

(CONTINUED)

#### ADDITIONAL INFORMATION

There is additional information available to residents of YDFDA member communities regarding the activities of YDFDA by reviewing our Internal Revenue Service Form 990, which YDFDA files every year. A copy of this filing is available for review at www.guidestar.org (free registration required).

#### DIRECTOR COMPENSATION POLICY

A monthly honorarium is paid to each sitting board member in the amount of \$900 per month, except for YDFDA's chairman, who receives a monthly stipend of \$1,400 per month. In addition, each sitting board member is paid \$560 per day for traveling and attending meetings of the YDFDA board.



Legal fees	23,040.94
Accounting fees	700,606.95
Lobbying	82,500.00
Other professional fees	645,768.00
Total Professional Services	1,451,915.89





### **CURRENT LEADERSHIP**

#### **BOARD OF DIRECTORS**

Diane Agayar, Secretary - Alakanuk (at large)
Max Agayar, Vice-President - Alakanuk
Shelby Edmund - Alakanuk
Antonia Kameroff - Emmonak
Billy A. Westlock - Emmonak
Rebecca Bostrom - Grayling
Rachel Freireich, Treasurer - Grayling
Cyril Okitkun - Kotlik
Reynold Okitkun - Kotlik
Elmer Beans, Sergeant at Arms - Mountain Village
Eric Walters - Mountain Village
Darlene Pete - Nunam Iqua
Stanley Pete, Chairman - Nunam Iqua

#### **Term Ending**

2024

#### **YDFDA STAFF**

Ragnar Alstrom

Executive Director

Ryan Giliam
Finance Director / Chief Financial Officer

Gerry Davis Legal Counsel

Robert Andrews
Yukon Marine Manufacturing Operations Manager

Gordon Westlock Jr.

Kwik'pak Fisheries Operations Manager

Ivan Demientieff
Yukon River Towing Operations Manager

Mark Price
Quota and Offshore Fisheries Manager

Douglas Redfox YDFDA Offshore Employment, Training and Scholarship Coordinator

#### VILLAGE REPRESENTATIVE

Maxine Agayar - Alakanuk Antonia Kameroff - Emmonak Rebecca Bostrom - Grayling Nadine Sinka-Okitkun - Kotlik Bibiana Sage - Mountain Village Elizabeth Adams - Nunam Iqua

#### **YDFI BOARD**

Elmer Beans Shelby Edmund Antonia Kameroff Rachel Freireich Reynold Okitkun Stanley Pete Billy A. Westlock

#### SCHOLARSHIP COMMITTEE

Max Agayar Rebecca Bostrom Cyril Okitkun Darlene Pete Eric Walters Billy A. Westlock



## VESSEL MANAGEMENT ADVISORS Mark Franklin President and M/V Golden Alaska Golden Alaska Seafoods Mark Franklin President and

M/V Golden Alaska	Golden Alaska Seafoods	Mark Franklin, President and CEO
F/V Ocean Leader	Golden Alaska Seafoods	Vessel Manager
F/V Aleutian Challenger	Golden Alaska Seafoods	Vessel Manager
F/V Pacific Challenger	Golden Alaska Seafoods	Vessel Manager
F/V American Beauty	Golden Alaska Seafoods	Vessel Manager
C/P Baranof	Monomoy Island, LLC	Vessel Manager
C/P Courageous	Monomoy Island, LLC	Vessel Manager
F/V Kiska Sea	Aleutian Spray Fisheries, Inc	Vessel Manager



## YUKON Delta Fisheries Development Association

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